



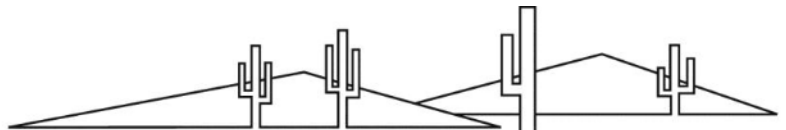
**Empire Southwest, LLC**

1725 S. Country Club Dr.  
Mesa, AZ 85210-6003  
480.633.4300 tel  
480.633.4489 fax

City of Flagstaff  
211 West Aspen Ave  
Flagstaff, AZ 86001-5399

Re: City of Tucson / National IPA Contract – RFP #120377

<b>PART #</b>	<b>BASE MODEL</b>	<b>LIST PRICE</b>
<b>398-3668</b>	<b>420F BACKHOE LOADER DC2.....</b>	<b>\$116,970</b>
	340-1678 420F BHL ST TIER 4I	
	337-9696 COUNTERWEIGHT, 1070 LBS	
	340-1712 ENGINE, 74.5KW, C4.4 DITA, T4I	
	340-1729 STICK, EXTENDABLE, 14FT	
	340-1747 RIDE CONTROL	
	347-5941 STORAGE, GP-BOX	
	373-4212 CAB, DELUXE, AC	
	373-4257 HYDRAULICS, MP, 6FCN/8BNK, ST	
	374-6824 PT, 4WD, STD SHIFT	
	377-0022 COLD WEATHER PACKAGE, 120V HRC	
	140-3668 BEACON LIGHT	
	372-3178 CYLINDER (STABILIZER GUARDS)	
<b>387-6456</b>	<b>KIT, HYD, Combined E-STK.....</b>	<b>\$3,856</b>
<b>231-0700</b>	<b>Forks &amp; Hooks for Front Bucket.....</b>	<b>\$1,435</b>
<b>337-7436</b>	<b>BUCKET-MP, 1.3 CYD.....</b>	<b>\$6,708</b>
	1.35 CYD (1.03CUM) SAE capacity Multi Purpose.	
	Drilled to Accept bolt-on teeth or cutting edge (not included)	
<b>9R-5321</b>	<b>CUTTING EDGE, TWO PIECE.....</b>	<b>\$325</b>
	Bolt-on reversible cutting edge for Loader Bucket	
<b>380-8961</b>	<b>TIRES, 4WD, BIAS, FIRESTONE.....</b>	<b>\$1,435</b>
	Front: Firestone 12.5/ 80- 18, 12 ply, I-3 Super Traction	
	Directional tire with low profile design that provides excellent	
	Traction and flotation. Tough sidewall for long wear.	
	Rear: Firestone 19.5L-24, 12 ply All Traction Utility	
	Directional tire provides excellent traction and flotation	
	Characteristics. Shock nylon-cord body resists impacts,	
	cuts, and punctures. Designed for superior noise and vibration	
	cancellation.	
<b>206-1748</b>	<b>SEAT BELT 3" SUSPENSION.....</b>	<b>\$105</b>
<b>9R-6007</b>	<b>STABILIZER PADS, FLIP-OVER.....</b>	<b>\$324</b>
	Flip-over pads for use on asphalt, concrete or soil	
<b>219-3387</b>	<b>BUCKET-HD, 24", 6.2 CFT.....</b>	<b>\$1,667</b>





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219-3386	BUCKET-HD, 18", 4.2 CFT.....	\$1,464
219-3411	BUCKET-HD, 12", 2.8CFT.....	\$1,414

City of Tucson/ National IPA Contract #120377

**Pricing Summary**

List Price	\$135,703
Contract Discount	21% <b>(\$28,498)</b>
Sub Total	\$107,205.00
Freight Zone Charge	\$7,219.00
Added Discount	<b>(\$11,388)</b>
Net Total Less Tax	\$103,037.00

Warranty:  
3 Yr 5000 Hr PT Hyd – No Deductible  
12 Months Travel Time Included

Thank you for your consideration of this proposal and we look forward to the continued business partnership with the CITY OF FLAGSTAFF.

Sincerely,

Todd Owen  
Account Manager

This proposal is good for 90 days and prices are subject to change.

